

The



partnership

PROSPER

Your Procurement Experts



believe  
housing



We listen. We understand. We deliver.

**Thousands of homes across the North East are set to receive significant internal and external improvements thanks to a newly formed strategic partnership.**

The be:ONE partnership, which is led by North East landlord believe housing, has been established to encourage greater collaboration by working together to achieve significant savings, improve customer experience, and maximise the impact of social value in communities.

Around 5,600 homes will benefit from the works over the next four years, including the installation of new kitchens, bathrooms, windows and doors, full electrical re-wires, boilers, central heating systems and new roofs making the homes more energy efficient, reducing their carbon footprint and helping residents to reduce their bills.

Procurement experts Prosper, who specialises in the delivery of bespoke end-to-end procurement solutions, facilitated the unique partnership for believe housing, which also includes Buston & Maughan Group, RE:GEN Group and Sunter Limited.

The be:ONE partnership, potentially worth up to £62.4m, is a significant investment by believe housing, demonstrating its commitment to maintaining and updating homes. The housing association is one of the largest in the North East and owns and manages 18,000 homes and properties.

There is a strong focus on supporting the local economy and employment, with a commitment to create new jobs and apprenticeships and allowing business growth.

Prosper has supported believe housing on a number of procurement frameworks and facilitated the creation of this new partnership model through its Planned and Responsive Repairs and Maintenance Contractor Framework. Working towards a common goal, each contractor will deliver planned investment works over several phases, and work started in April 2024.

Rod Brasington, CEO of Prosper, said:

**“Our team of procurement experts worked with believe housing to understand their desired objectives and outcomes and then facilitated the formation of the new partnership through our contractor framework - providing them with a compliant, cost-efficient and effective procurement solution.**

**We were able to bring providers to the partnership who, despite offering similar services, have come together to share a common goal and purpose of helping our client to achieve their goals and desired outcomes for their residents.”**





believe housing, said:

**“We’re passionate about providing healthy homes that are fit for the future and, while this investment will improve the homes of thousands of our customers, we want its impact to go much further.**

**All too often in the sector, contractors are not given the visibility they need to be able to upskill and invest. We want to change this, and by doing so we can all achieve more.**

**At believe housing we are proud to have had real successes by taking a more collaborative approach and by being open and transparent with our partners.**

**This new be:ONE partnership will continue this by bringing contractors together with a common goal. Working as one team we can exchange best practices, streamline operations, drive performance and innovation, and amplify our social value offer.**

**It will improve outcomes for customers, and help the businesses to support one another’s growth and, ultimately, support the north east housing and construction sector.**

**“We’re desperately keen to make sure the pounds we spend stay local, so the people who live and work in our homes and communities feel the full benefit of believe housing’s investment.”**

Prosper’s multi-supplier, multi-Lot Planned and Responsive Repairs and Maintenance Contractor Framework has been established for clients who are seeking to cover planned maintenance work to properties as part of their annual programme of works and/or for responsive repair requirements.

The framework is split into nine Lots – all of which cover maintenance work including plumbing & heating, supply and fit of kitchens, electrical, roofing, painting & decorating, windows & doors, flooring and general building. Lot 9 is Complete Service Provision and is aimed at larger scale contractors, such as believe housing, that manage both their own workforce and a number of sub-contractors for each skill set on larger volume and value planned work.

In addition, Lot 9 allows member organisations to cover larger volumes and values but with two or more skill sets with contractors that provide site supervision and contract management and act as a principle contractor.

# PROSPER

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For more information on Prosper’s Decarbonisation Retrofit Framework (including refurbishment works) or if you are looking for other procurement solutions to deliver your business objectives, please call us on **0191 280 5665** or email **info@prosper.uk.com**