



PROSPER PROPERTY DIRECTORS FORUM

Time & Date: Tuesday 20 January 2026 10am

Venue: Karbon Homes, Unit 5 Gosforth Park Avenue,
Newcastle upon Tyne, NE12 8EG

Time	Agenda Point	Speaker
10:05-10:10	Introduction	Jonathan Fletcher
10:10-10:30	Guest Speaker	Giles Birch
10:30-11:10	Hot Topics <ul style="list-style-type: none">• Future planned maintenance – Are others required to reduce their planned maintenance spend based on financial pressures.• Further collaboration – can we collaboratively procure more things to drive financial efficiency, which is especially important during these challenging times, e.g. fleet, solar panels, etc.• SAP 10 – is this having an impact on your road to achieving EPC• ECO 4 funding impacts	All
11:10-11:20	Market Update	Rod Brasington
11:20-11:30	AOB	All
11:30am	Close & Lunch	All

PROSPER

Procurement Experts

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Guest Speaker:

Giles Birch

I have worked in the Solar PV & Battery Storage world for nearly 20 years, through the lows and the highs of the feed in tariff. I have experience of both commercial and domestic systems. I have worked for SMS for the last 4 years building the Metis proposition. I am extremely excited and passionate about the offering as I firmly believe every household in the UK should be able to benefit from Solar PV & Battery and our solution can make this possible.

SMS and Metis proposition

Smart Metering Systems plc (SMS) is a UK-based energy infrastructure and asset management business supporting social housing providers and local authorities in delivering practical, data-led decarbonisation at scale.

Through its Metis platform, SMS combines fully funded solar PV, battery storage and intelligent energy management with robust, property-level analytics. Using actual smart meter data and supplier-agnostic modelling, Metis provides transparent insight into energy consumption, savings and carbon impact, ensuring residents are net better off from day one.

The Metis proposition is delivered on an off-balance-sheet basis, removing the need for upfront capital investment while transferring delivery, performance, maintenance and long-term asset replacement risk away from the housing provider. SMS manages the full lifecycle of the assets, from resident engagement and installation through to ongoing optimisation and support.

This approach enables landlords to reduce fuel poverty, meet net-zero commitments and improve estate performance without increasing operational or financial risk.